PERSONAL INFORMATION

Name

Address

Nationality

Date of birth

WORK EXPERIENCE

January 2003 – January 2021, APRE, Rome





frailan.

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APRE - AGENCY FOR THE PROMOTION OF THE EUROPEAN RESEARCH - www.apre.it

APRE, in collaboration with MUR (Italian Ministry of University and Research) and European Commission (DG Research and Innovation/DG Connect etc), provides information, assistance and training on research and innovation programmes financed by the EC, with a focus on the Research and Innovation (R&I) Framework Programme. Its main target are Universities, Research centres, SMEs, Large Industries, Industrial Associations, Regional Agencies, etc.

APRE has become since 2000 an official member of the European Innovation Relay Centers Network (IRC), now Enterprise Europe Network (EEN).

My General Institutional Tasks:

- Assistance to Local/Regional Authorities, Hospitals, LEs, SMEs, Industrial Associations, Universities, Research Centers, etc in the creation, revision, submission of R&I projects within the Framework Programme (how to write a proposal, how to evaluate a proposal, eligibility check, Legal and Financial issues, consortium agreement)
- Assistance to Ministry of *Health*, IRIS 1, IRIS 2, I am the project manager of a 2 year technical assistance service with the mission of supporting the IRCCS system to perform better in the European competions.
- Training activities on the financial opportunity in the Framework Programme (different modules: Submission, Evaluation process, Negotiation, Management)
- Fund raising, stakeholder engagement, co-creation
- Technical and financial implementation of National and international projects.
- Information activities; Speech during meetings and informative seminars aimed to stimulate the R&I's participation to the 5,6,7, Framework Programme and Horizon 2020: presentation of calls and modalities/tips of participating.
- Organization of Meetings, seminars, auditions, webinars at National, European and International level.
- Surveys on Italian Participation to FP 6 and 7 and H2020

My Specific Tasks (I include only the last 7 years) in the organigramme, and as project manager and project coordinator;

- from 2019 2021 Responsible for Strategic partnership development in the Health Sector;
- from 2017-2021 Coordination of the Italian National Contact Point system;
- from 2014-2016 Head of Unit for International Cooperation (for 4 years I was responsible of the area dedicated to the management and implementation of FP 7 projects dedicated to different geographical areas of the world (Asia, Africa, Latin America, Oceania).
- From 2012 to 2014 Head of Unit for "International Cooperation and Mobility of researchers", and supporting the Director in the management of human resources.

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- Italian National Contact Point for the Theme HEALTH in Framework Programme
 6, 7 and HORIZON 2020, newly nominated in 2019 for the INFRASTRACTURE
 programme in H2020.
- Italian National Contact Point for the Joint Research Centre (JRC) for European Commission.
- **Member of the "working group"** by Italian Ministry of Research and Health, dedicated to HEALTH programmes at EU, national, regional level (IMI JTI, Public Health from DG SANCO, EUREGHA etc)
- Senior Manager of the IRIS project; technical assistance to Italian Ministry of Health for 2019 on enhancement of IRCCS to R&I programme participation and success. Area Pubblica (cbim.it)

Trainer in Training courses concerning H2020, FP7, Health Theme, Proposal writing, rules of participation, evaluation procedures, etc.

EU PROJECTS:

- Project Coordinator of the EUCARINET (INCO Caribbean-EU cooperation) Project 2010-2013
- Project Manager for several Coordination and Support Actions projects in different Themes and Programmes of the FPs (2019: Ehealthhub, EULAC Health, EULAC PerMED; European Joint Programming for rare diseases) Taking care of technical and financial reporting, manage grant agreement amendments, payments to partners, recovery of funds etc

A few other examples are listed here:

- Project Manager in the health field, Ehealthhub project (Digital Health) from 2017-2019
- Project Manager in the HEALTH-NCP-NET (Health NCP) network 2007-2013 Heath National Contact Point Network
- Project Manager of the FIT4Health (Health SMES) Project 2010-2013
- Project Manager of EU-LAC Health (Health in Latin America)
- Project Manager of EECA link (Health in Central Asia and Eastern European Countries)

Junior Project Manager at CBA, Centro di Biotecnologie Avanzate, Genoa, Italy

WORK EXPERIENCE

2001-2003

EDUCATION			
2017	Master degree in Management of Health and Economics, CREA SANITA, University of Tor Vergata, Rome, Italy		
2000	Master in European policies and EU funds, SIOI (Società Italiana per l'Organizzazione Internazionale), Rome		
1995-1999	Degree in Political Science , international relations, Istituto Universitario Orientale, Naples, 107/110		
	Thesis in "Political and economical geography"		
	Erasmus Programme, 12 months at UVA, University of Amsterdam		
1988-1993	High School Diploma, Language School, Istituto Magistrale G. Guacci, Benevento		
2000	3 Seminars on "Internationalisation of SMEs and business opportunities on foreign markets", Valisannio, Special Agency of the Chamber of Commerce of Benevento		
2000 - 2005	-Training Course on "Administrative and Financial Aspects of European Contracts of Research". APRE. Rome (internal course)		

-Training Course on "Project Cycle Management (PCM)" Rome, Dott Massimo Rossi, FAO expert

- Training Course on "Project Cicle Management (PCM)" applied to the Framework Programme", Massimo Rossi and Clare Sycsamore, FAO experts

- Training Course on how to communicate Science, Prof Massimo Carrada.

Scientific communication, University of La Sapienza, Rome

TRAINING SKILLS

MOTHER TONGUE		ITALIAN		
OTHER LANGUAGES				
English • Reading skills • Writing skills • Verbal skills		EXCELLENT EXCELLENT EXCELLENT		
French • Reading skills • Writing skills • Verbal skills		EXCELUENT GOOD GOOD		
Spanish				
	 Reading skills 	GOOD		
	 Writing skills 	BASIC		
	 Verbal skills 	GOOD		
Dutch				
	 Reading skills 	BASIC		
	 Writing skills 	BASIC		
	 Verbal skills 	BASIC		
COMPUTER SKILLS				
		Windows 2000, Office	e, Outlook	

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